**Reputation Systems I** HITS, PageRank, SALSA, eBay, EigenTrust, VKontakte

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Caltech CMI Seminar March 4, 2008 Reputation is the opinion (more technically, a social evaluation) of the public toward a person, a group of people, or an organization

# Outline

#### 1 Intro

#### Reputations in Hyperlink Graphs

- HITS
- PageRank
- SALSA
- Trust Reputations
  - eBay
  - EigenTrust
- Personal Reputations
   VKontakte

# 1

### Introduction to Reputations

### **Applications**

- Search
- Trust and recommendations
- Motivating openness & contribution
- Keeping users engaged
- Spam protection
- Loyalty programs

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### **Applications**

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Russian systems: Habr, VKontakte, Photosight

- Input information
- Benefits of reputation
- Centralized/decentralized
- Spam protection mechanisms

- Random walk model
- Rights, limits and thresholds
- Real name, photo, contact and profile information

# Challenges

- Spam protection
- Fast computing
- General theory, taxonomy of existing systems
- Reputation exchange market
- What's inside the real systems?

# 2

# **Reputations in Hyperlink Graphs**

### Challenge

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#### Naive ideas

- By frequency of query words in a webpage
- By number of links from other relevant pages

### Web Search: Formal Settings

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**Conceptual problem:** define a relevance rank based on keyword weights and link structure of the web

# **HITS Algorithm**

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Focused subgraph: pages with highest weights of query words **and** pages hyperlinked with them

### **Hubs and Authorities**

#### Mutual reinforcing relationship:

- A good hub is a webpage with many links to query-authoritative pages
- A good **authority** is a webpage with many links **from** query-related hubs

### Hubs and Authorities: Equations

$$a(p) \sim \sum_{q:(q,p)\in E} h(q)$$

$$h(p) \sim \sum_{q:(p,q) \in E} a(q)$$

#### Hubs and Authorities: Solution

Initial estimate:

$$orall p$$
 :  $a_0(p)=$  1,  $h_0(p)=$  1

Iteration:

$$a_{k+1}(p) = \sum_{q:(q,p)\in E} h_k(q)$$
 $h_{k+1}(p) = \sum_{q:(p,q)\in E} a_k(q)$ 

We normalize  $\bar{a}_k$ ,  $\bar{h}_k$  after every step

#### Convergence Theorem

#### Theorem

Let **M** be the adjacency matrix of focused subgraph F(query). Then  $\bar{a}_k$  converges to principal eigenvector of  $M^T M$  and  $\bar{h}_k$ converges to principal eigenvector of  $MM^T$ 

### Lessons from HITS

- Link structure is useful for relevance sorting
- Link popularity is defined by linear equations
- Solution can be computed by iterative algorithm

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#### **Other factors:**

Frequency of updates Number of visitors Registration in affiliated directory

### Random Walk Model

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#### Limit probabilities

For every k the value  $PR_k(i)$  is defined as probability to be in the node *i* after *k* steps Fact:  $\lim_{k\to\infty} PR_k(i) = PR(i)$ , i.e. all probabilities converge to some limit ones



Let  $T_1, \ldots, T_n$  be the nodes referring to *i* Let C(X) denote the out-degree of X

Claim:  $PR(i) = \varepsilon/N + (1 - \varepsilon) \sum_{i=1}^{n} \frac{PR(T_i)}{C(T_i)}$ 

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By definition of  $PR_k(i)$ :  $PR_0(i) = 1/N$   $PR_k(i) = \epsilon/N + (1 - \epsilon) \sum_{i=1}^{n} \frac{PR_{k-1}(T_i)}{C(T_i)}$ Then just take the limits of both sides

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**Practical solution:** to use  $PR_{50}(i)$  computed via iterative formula instead of PR(i)

Let us define a matrix *L*:  $I_{ij} := \epsilon/N$ , if there is no edge from *i* to *j*  $I_{ij} := \epsilon/N + (1 - \epsilon) \cdot \frac{1}{C(j)}$ , if there is an edge

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#### Notation:

 $\overline{\frac{PR_k}{PR}} = (PR_k(1), \dots, PR_k(N))$  $\overline{PR} = (PR(1), \dots, PR(N))$ 

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#### SALSA

- Construct query-specific directed graph
   *F*(*q*)
- Transform *F*(*q*) into undirected bipartite undirected graph *W*
- Define its column weighted and row weighted versions W<sub>c</sub>, W<sub>r</sub>
- Consider "hub-authority" random walk:  $a^{(k+1)} = W_c^T W_r a^{(k)}$
- Define authorities as the limit value of a<sup>(k)</sup> vector

# **3** Trust Reputations



- Buyers and sellers
- Bidirectional feedback evaluation after every transaction
- eBay Feedback: +/-, four criteria-specific ratings, text comment
- Total score: sum of +/- Feedback points
- 1, 6, 12, months and lifetime versions

### EigenTrust

- Local trust  $c_{ij} \ge 0$  is based on personal experience
- Normalization  $\sum_{j=1}^{n} c_{ij} = 1$
- Experience matrix C
- Trust equation  $t_i^{(k)} = \sum_{j=1}^n c_{ij} \cdot t_j^{(k-1)}$  $t_i^{(k)} = (C^T)^n c_i$
- Trust vector t is the principle eigenvector of C: t = lim t<sub>i</sub><sup>(k)</sup>

#### EigenTrust: Pre-Trusted Nodes

- Starting vector. Let  $\mathcal{P}$  is the set of pre-trusted nodes. Use  $t^{(0)} = 1/|\mathcal{P}|$
- Local trust. Assume ε local trust from any node to any pre-trusted node



### **Personal Reputations**

What is VKontakte.ru?

- Russian "Facebook-style" website
- Name means "in touch" in Russian
- 8.5M users (February 2008)
- Working on English language version

### **VKontakte Rating**

- First 100 points: real name and photo, profile completeness
- Then: paid points (via SMS) gifted by your supporters
- Any person has 1 free reference link, initially pointing to a person who invited him to VKontakte. Bonus points (acquired by rules 2 and 3) are propagating with 1/4 factor by reference links.

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#### **Rating benefits:**

- Basis for sorting: friends lists, group members, event attendees
- Bias for "random six friends" selection

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The stochastic approach for link-structure analysis (SALSA) and the TKC effect

#### D. Houser, J. Wooders

Reputation in Auctions: Theory, and Evidence from eBay

S.D. Kamvar, M.T. Schlosser, H. Garcia-Molina

The Eigentrust algorithm for reputation management in P2P networks

#### VKontakte Team

http://vkontakte.ru/rate.php?act=help (in Russian)

http://yury.name
Ongoing project: http://businessconsumer.net

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### Thanks for your attention! Questions?

Second part (March 11, 4pm):

- Spam protection for reputations
- Open problems